

## SalientQuants SA SNN Retail Hedge Fund

Minimum Disclosure Document - Class 1

31 August 2020

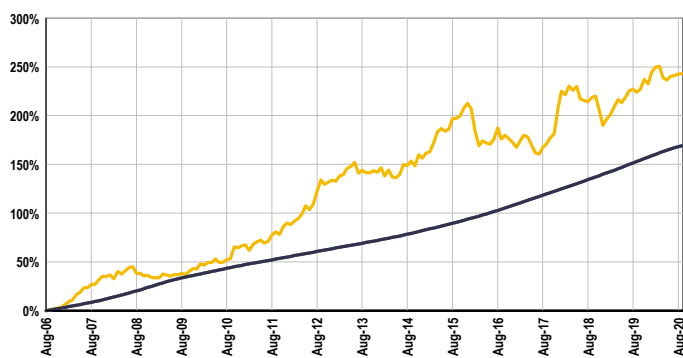
### Fund Information

<b>Investment Manager:</b>	Salient Quantitative Investment Management (Pty) Ltd
<b>Portfolio Manager:</b>	Paul van Rensburg, PhD
<b>Portfolio size (in millions):</b>	R 61.5
<b>NAV Price (as at month end):</b>	R 329.31
<b>Number of Units:</b>	180 283.53
<b>Inception Date:</b>	1 August 2006
<b>CISCA Inception Date:</b>	1 October 2016
<b>ASISA Classification:</b>	Retail Hedge Fund- South African - Long/Short Equity - Market Neutral STeFI Composite Index
<b>Benchmark:</b>	Standard Bank Call Rate
<b>Hurdle:</b>	Standard Bank Call Rate
<b>Minimum Initial Investment:</b>	R 100 000
<b>Portfolio Valuation:</b>	Daily
<b>Transaction Cut-Off:</b>	The portfolio converted its valuation frequency from monthly to daily valuation effective June 2020. The portfolio is now valued daily and the transactions cut-off time is 14:00pm on a business day. Investor instructions received after 14:00pm shall be processed the following business day.
<b>Fees (exclu. VAT)</b>	
<b>Annual Management fee:</b>	1.3%
<b>Performance fee:</b>	20% of returns above the benchmark, subject to a high watermark.
<b>Cost Ratios (incl. VAT) One year rolling period</b>	
<b>Total Expense Ratio (TER%)*:</b>	2.32%
<b>Transaction Cost (TC%):</b>	0.59%
<b>Total Investment Charges (TIC%):</b>	2.91%
<b>Performance Fee (PF) Included in TER</b>	0.03%
<b>Income Distribution (Declaration):</b>	December (Annually)
<b>Distribution (CPU): Cents per unit</b>	December 2019: 5.12987
<b>Redemptions:</b>	One calendar month notice

\*A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the financial product and impacts financial product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of financial product, the investment decisions of the investment manager and the TER.

\*\*This indicator is based on the risk measures allowed in the investment mandate. Historical data may not be a reliable indication of the future risk profile of the portfolio. The risk category shown is not guaranteed and may change over time. The lowest category does not mean the investment is risk free. There may be other special areas of risk relating to the investment. The Manager does not provide financial advice. Our risk indicator does not imply that the portfolio is suitable for all types of investors. Please consult your financial adviser.

### Cumulative Return



Index Source: Bloomberg as at August 2020

Fund Source: Sanne Fund Services SA (Pty) Ltd as at August 2020

### Portfolio Profile

The SalientQuants SA SNN Retail Hedge Fund is a Long/Short Equity fund that employs a Statistical Arbitrage strategy to JSE Securities Exchange listed equities.

### Investment Objective

The aim of the fund is to generate a return above the wholesale call rate at moderate to high risk.

### Risk Profile\*\*

LOW	LOW - MODERATE	MODERATE	<b>MODERATE - HIGH</b>	HIGH
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### Annualised Performance (%)

	Fund	STeFI Composite Index
1 Year	5.83%	6.44%
3 Years	8.17%	7.02%
5 Years	2.90%	7.15%
10 Years	8.40%	6.45%
Since Inception	9.14%	7.29%

### Risk Statistics

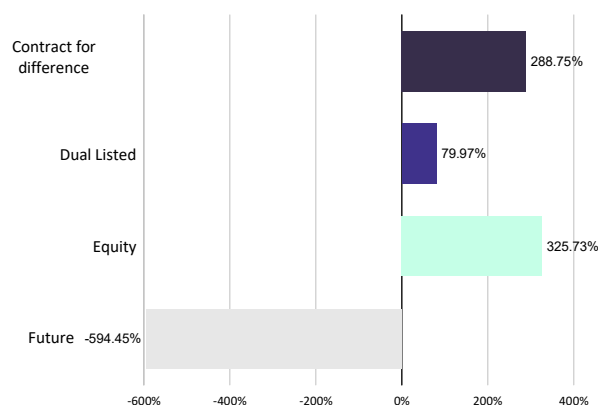
	Fund	STeFI Composite Index
Sharpe Ratio	0.24	-0.26
Sortino Ratio	0.40	-0.40
Standard Deviation	8.52%	0.49%
Maximum Drawdown	-13.92%	n/a
% Positive Months <small>(Since Inception)</small>	66.27%	n/a

### Highest and Lowest Annual Returns

	Fund	STeFI Composite Index
Highest 12 month Rolling Return	31.89%	11.79%
Lowest 12 month Rolling Return	-12.88%	5.16%

The highest and lowest 1 year returns represent the highest and lowest actual returns achieved during a 12 month rolling period year since the original launch date of the portfolio. The annualised total return is the weighted average compound growth rate of an investment over the measurement period. Please note that the annualised performance figures include returns earned during the relevant periods prior to the fund being regulated under CISCA. The above benchmark(s) are for comparison purposes with the fund's performance. The fund does not follow the benchmark(s).

### Asset Allocation



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Portfolio Performance Report (Net of Fees)

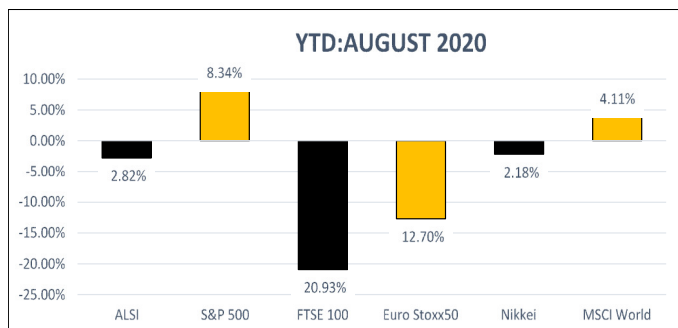
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2006								0.88%	0.95%	0.72%	0.79%	2.65%	6.12%
2007	2.81%	1.69%	4.72%	2.23%	3.96%	0.02%	2.55%	0.20%	3.74%	2.76%	-0.23%	1.22%	28.74%
2008	-2.97%	5.68%	-1.86%	2.04%	2.58%	0.72%	-4.79%	0.09%	-1.87%	0.49%	-1.75%	-0.21%	-2.25%
2009	0.01%	2.92%	-0.67%	-0.92%	1.08%	0.06%	0.98%	-0.99%	2.30%	2.32%	-0.35%	3.66%	10.76%
2010	-0.88%	1.87%	0.03%	2.34%	-2.41%	0.20%	1.82%	0.55%	7.95%	-0.60%	1.40%	0.41%	13.06%
2011	-3.33%	3.97%	1.41%	1.10%	-1.84%	1.05%	3.89%	1.70%	-1.36%	4.20%	2.29%	-0.81%	12.62%
2012	1.80%	1.44%	2.44%	4.17%	-1.83%	2.70%	6.38%	5.15%	-1.94%	1.01%	0.87%	-0.52%	23.53%
2013	2.48%	0.36%	2.71%	0.85%	1.67%	-4.34%	1.12%	-0.96%	-0.12%	1.01%	-0.64%	1.87%	5.96%
2014	-3.41%	2.61%	-3.07%	-0.26%	1.61%	4.01%	-0.33%	1.77%	-1.90%	4.62%	-1.36%	2.04%	6.11%
2015	0.48%	3.65%	4.03%	1.12%	-0.82%	0.51%	3.95%	0.11%	0.82%	2.49%	1.77%	-1.79%	17.38%
2016	-7.49%	-5.25%	1.79%	-0.71%	-0.46%	1.89%	4.17%	-3.97%	1.40%	-1.27%	-1.41%	-1.79%	-12.88%
2017	2.57%	2.00%	-0.53%	-2.96%	-3.12%	-0.50%	2.60%	1.40%	2.32%	1.41%	9.18%	5.87%	21.47%
2018	-1.04%	2.68%	-1.24%	1.23%	-3.94%	-0.52%	-0.35%	1.34%	0.52%	-4.63%	-5.04%	2.28%	-8.73%
2019	1.57%	2.65%	2.32%	-1.02%	1.76%	2.23%	0.41%	-0.94%	1.03%	3.01%	-1.38%	3.77%	16.37%
2020	1.41%	0.16%	-3.34%	-0.67%	1.11%	0.24%	0.49%	0.05%					-0.63%

The portfolio converted its valuation frequency from monthly to daily valuation effective June 2020. The performance shown above includes historical performance of the fund prior to its conversion to daily valuation.

The historical performance figures until the end of September 2016 reflect performance achieved prior to CISCAs regulation. The portfolio has been transitioned under CISCAs regulations on 1 October 2016 and has since been managed as a regulated product. The performance figure given show the yield on a Net Asset value ("NAV") basis. The yield figure is not a forecast. Performance is not guaranteed and investors should not accept it as representing expected future performance. Individual investor performance may differ as a result of initial fees, time of entry/actual investment date, date of reinvestment, and dividends withholding tax. Performance is calculated for a lump sum investment on a Net Asset Value basis. The performance figures are reported net of fees with income reinvested.

### Market Commentary

The S&P 500 continued on a positive momentum pushed predominately by the FAANG stocks. However, the FTSE 100 recorded biggest losses due to the on-going escalated tit-for-tat tensions between US-China, furthermore, the UK's plan to phase out wage support programmes weighed heavily on the index and lastly, the uncertainties of the sixth round of Brexit talks where eyes are locked on progressive talks between the negotiating parties added more woes to the FTSE100.



\* Returns reflected in base currency

Source: Investing.com

The US consumer confidence fell for the second straight month, plunging to lowest levels in six years as the re-emergence of COVID-19 infections in several parts of the country fuelled pessimism.

The US Economy added about 1.4 million jobs for the month of August 2020 resulting in the unemployment rate falling to 8.4% amid persistent COVID-19 outbreaks. According to EU a post-Brexit trade deal seems unlikely due to disagreements over key matters such as state aid rules and fishing quotas.

South Africa's year on year inflation climbed to 4.3% from the 4.00% recorded in July 2020. The push was necessitated by higher inflation in food and non-alcoholic beverages, housing, transport and recreation.

**Please Note:** The above commentary is based on reasonable assumptions and is not guaranteed to occur.

### Investment Manager

Salient Quantitative Investment Management (Pty) Ltd

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Sandton

2146

Telephone: +27 87 736 1732

### Hedge Fund Risk Disclosure

Hedge fund strategies may include leverage, short-selling and short term investments. In addition, hedge fund portfolios often invest in unlisted instruments, low-grade debt, foreign currency and other exotic instruments. All of these expose investors to additional risk. However, not all hedge fund managers employ any or all of these strategies and it is recommended that investors consult their advisers in order to determine which strategies are being employed by the manager and which consequent risks arise.

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### Mandatory Disclosures

Collective Investment Schemes are generally medium to long-term investments. The value of participatory interests (units) may go down as well as up. Past performance is not necessarily a guide to future performance. Collective Investments are traded at ruling prices and can engage in scrip lending and borrowing. A schedule of fees, charges and maximum commissions is available on request from the manager, as well as a detailed description of how performance fees are calculated and applied. The manager does not provide any guarantee in respect to the capital or the return of the portfolio.

Excessive withdrawals from the fund may place the fund under liquidity pressure and in such circumstances, a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed. Commission and incentives may be paid, and if so, are included in the overall costs.

Portfolios may be closed to new investors in order to manage it more efficiently in accordance with its mandate. Prices are published monthly on our website. Additional information, including key investor information documents, minimum disclosure documents, as well as other information relating to the basis on which the manager undertakes to repurchase participatory interests offered to it, and the basis on which selling and repurchase prices will be calculated, is available, free of charge, on request from the Manager. The Manager ensures fair treatment of investors by not offering preferential fee or liquidity terms to any investor within the same strategy.

The value of an investment is dependent on numerous factors which may include, but not limited to, share price fluctuations, interest and exchange rates and other economic factors. Where funds are invested in off-shore assets, performance is further affected by uncertainties such as potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks and potential limitations on the availability of market information.

The Manager retains full legal responsibility for the portfolio. Sanne Management Company (RF) (Pty) Ltd, ("the Manager") is registered and approved by the Financial Sector Conduct Authority in terms of the Collective Investment Schemes Control Act 45 of 2002. The investment manager is authorised under the Financial Advisory and Intermediary Services Act 37 of 2002 to provide discretionary investment management services to hedge funds.

### Fund Risk

**Leverage Risk:** The Fund borrows additional funds, trades on margin or performs short sale trades to amplify investment decisions. This means that the volatility of a hedge fund portfolio can be many times that of the underlying investments due to leverage on a fund.

**Derivative Risk:** Derivative positions are financial instruments that derive their value from an underlying asset. Derivatives are exposed to implicit leverage which could result in magnified gains and/or losses on the portfolio.

**Counterparty Credit Risk:** Counterparty risk is a type of credit risk and is the risk of default by the counterparty associated with trading derivative contracts. An example of counterparty credit risk is margin or collateral held with a prime broker.

**Volatility Risk:** Volatility refers to uncertainty and risk related to size of change of an instrument or portfolio. It is a statistical measure of the dispersion of returns for a given security or market index. Volatility is proportional to the directional exposure of a portfolio and is measured by Value at risk (VaR) which is a statistical technique used to measure and quantify the level of volatility.

**Concentration and Sector Risk:** A large proportion of total assets invested in specific assets, sectors or regions. Concentrated positions or concentrated sectors in a portfolio will material impact the returns of the portfolio more so than diversified portfolios.

**Correlation Risk:** A measure that determines how assets move in relation to each other. Correlation risk arises when the correlation between asset-classes change. Correlation risk also arises when the correlation within an asset-class changes. Examples of correlation within asset classes include equity pairs trading, fixed income curve trading and commodities pairs trading.

**Equity Risk:** Applies to investment in shares or derivatives based on shares. The market price of shares varies depending on supply and demand of the shares. Equity risk is the risk of loss due to the drop in the market price of shares. Equity risk can either be systematic risk which is risk to the entire market based on political and economic indicators or unsystematic risk which is company specific and includes risk relating to company profits, future prospects and general consensus on the company or sector.

### Glossary

**Net Asset Value (NAV):** means net asset value, which is the total market value of all assets in a portfolio including any income accruals and less and deductible expenses such as audit fees, brokerage and service fees.

**Annualised Return:** is the weighted average compound growth rate over the performance period measured.

**Highest & Lowest Return:** The highest and lowest rolling twelve-month performance of the portfolio since inception.

**Total Expense Ratio (TER)** reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's.

**Transaction Costs (TC)** is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns.

**Total Investment Charge (TIC)** should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager.

**Total Investment Charges (TIC%) = TER (%) + TC (%):** The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product incurred as costs relating to the investment of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC).

**Sharpe Ratio:** The ratio of excess return over the risk-free rate divided by the total volatility of the portfolio.

**Sortino Ratio:** The ratio of excess return over the risk-free rate divided by the downside deviation of the portfolio.

**Standard Deviation/Volatility:** The deviation of the return of the portfolio relative to its average.

**Statistical Arbitrage:** A type of long short trading strategy.

**Drawdown:** The greatest peak to trough loss until a new peak is reached.

### Disclaimer

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